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## Trill Impact Ventures co-leads EUR 12.5m financing round in Rail-Flow

### Series A round to support the leading freight-tech scale-up in accelerating digitalization of rail and intermodal logistics

Trill Impact Ventures announces that it, together with Bonsai Partner, has co-led a EUR 12.5m Series A financing round in Rail-Flow, a leading transport-management platform for rail freight and intermodal logistics. Other investors participating in the round include Climentum Capital and several business angels. Proceeds from the round will be used to accelerate innovation and strengthen the company's continued growth.

Founded in 2020 by rail logistics experts, Rail-Flow develops and operates a digital B2B SaaS platform and marketplace designed to make rail and intermodal freight more accessible, efficient, and competitive—supporting the modal shift from road to rail. Active across Europe, Australia, and the MENA region, Rail-Flow's platform serves as the Enterprise Resource Planning (ERP) backbone for rail logistics—digitalizing key processes such as sales, order-to-cash, and fleet management for railways, intermodal operators, freight forwarders, and shippers. Together with the Rail-Flow Marketplace, the company offers an integrated digital sales and procurement channel that increases transparency, utilization, and collaboration across the rail-logistics ecosystem.

With the proceeds of the financing round, the company will accelerate innovation and strengthen primarily three key growth pillars:

- **AI-driven platform intelligence:** By embedding AI into its Transportation Management System (TMS), Rail-Flow's platform can reduce manual intervention in order management and invoicing, enhance data quality, improve real-time transport visibility and Estimated Time of Arrival (ETA) accuracy, predict potential disruptions, and automate corrective actions.
- **International expansion:** Entering selected markets with localized integrations, both within and beyond Europe.
- **Scalability and stability:** Expanding both the team and the capital base to enable large-scale rollouts with defined milestones and Service Level Agreements (SLAs), helping major clients standardize processes, reduce cost-to-serve, and ensure reliable delivery timelines.

*"By embedding AI directly into our transport-management platform, we can make planning smarter, execution faster, and operations more reliable — providing our customers with the digital speed, efficiency, and transparency they need to thrive in sustainable logistics. Together with our investors, we're ready to lead this transformation and make rail the backbone of future-proof logistics across Europe and beyond."*, says Osman Akdemir, Co-Founder & Co-CEO of Rail-Flow.

Commenting on the partnership, Dr. Alexander Domin, Partner at Trill Impact Advisory and Head of Trill Impact's Ventures strategy, says:

*"In our view, Rail-Flow is transforming rail freight by removing inefficiencies and unlocking access through digital innovation. Their platform helps build a more inclusive and sustainable infrastructure by enabling a broader range of operators to benefit from greener transport modes and increasing the amount of goods transported via climate-friendly rail."*

*"This aligns closely with Trill Impact's ambition to support scalable solutions that contribute to resilient and future-proof logistics systems. We're truly excited to supporting Rail-Flow on their continuous journey ahead."*

Dominik Fürste, Co-Founder & Co-CEO of Rail-Flow, emphasizes that the funding will help advance the company's technological edge while expanding internationally:

*"This investment marks the beginning of a new growth phase. We're thrilled to partner with Trill Impact, whose expertise in scaling impactful businesses will be invaluable as we continue to expand our platform. We believe they will help Rail-Flow maximise our contribution to a more efficient, transparent, inclusive and sustainable freight infrastructure".*

Concurrently with the financing, Alexander Domin from Trill Impact Advisory will join Rail-Flow's board as supervisory board member.

#### **SDG and Impact Contribution:**

Despite its climate benefits, rail freight accounts for only ~18% of EU logistics—falling short of the 30% target and missing out on potential annual CO<sub>2</sub> savings of 30–40 million tons<sup>1</sup>. In addition, 50% of the, already low, rail freight volumes are at risk of moving back to road transport, due to inefficiencies related to planning reliability, manual workflows and longer transit times, combined with cost pressures<sup>2</sup>. By increasing the transparency of rail offering and deviations, optimizing capacity planning, and reducing empty runs and terminal delays, Rail-Flow untaps the potential in rail efficiency and enables necessary modal shifts.

Through its products and services, Rail-Flow contributes to:

**SDG 9.1**      Develop Sustainable, Resilient and Inclusive Infrastructures

**SDG 11.2**      Provide access to sustainable transport systems

**SDG 13**      Climate Action

*This material has been prepared for informational purposes only. All statements and opinions included herein are subject to change as economic and market conditions dictate. There can be no assurance that any views, outlooks, or forward-looking statements will come to pass.*

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<sup>1</sup> Eurostat & Europe's Rail

<sup>2</sup> McKinsey

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## **About Trill Impact**

Trill Impact is an established Impact House with around EUR 1.3 billion in assets under management. Its impact investment strategies span Buyout, Ventures and Microfinance, supported by experienced professionals based in Europe and North America. Trill Impact aims to be a force for positive change through impact private investments, delivering Real Returns and Lasting Impact for the benefit of investors, businesses and society at large – encouraging others to follow. For more information, please visit: [www.trillimpact.com](http://www.trillimpact.com)

## **About Rail-Flow**

Rail-Flow is a European freight-tech scale-up digitalizing rail and intermodal logistics. Founded in 2020, the company has 170 employees across offices in Frankfurt, Hamburg, Rotterdam, Izmir, Manila, and Brisbane. Rail-Flow simplifies access to rail and enables its customers to operate more efficiently, economically, and sustainably — driving productivity and the shift from road to rail. Its platform connects the entire rail-logistics value chain through integrated transport management, collaboration, and marketplace solutions. Over 500 customers — including freight railways and forwarders, intermodal operators, and shippers — rely on Rail-Flow to make rail logistics more transparent, connected, and competitive. For more information, please visit: [www.rail-flow.com](http://www.rail-flow.com)

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